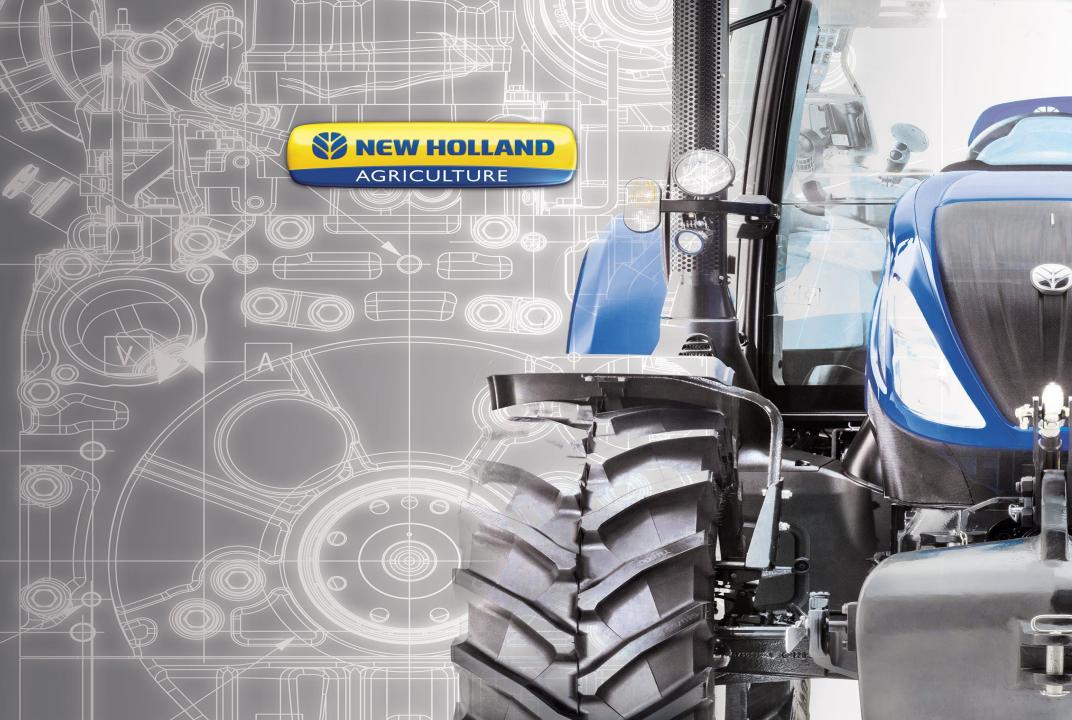
RACTOR

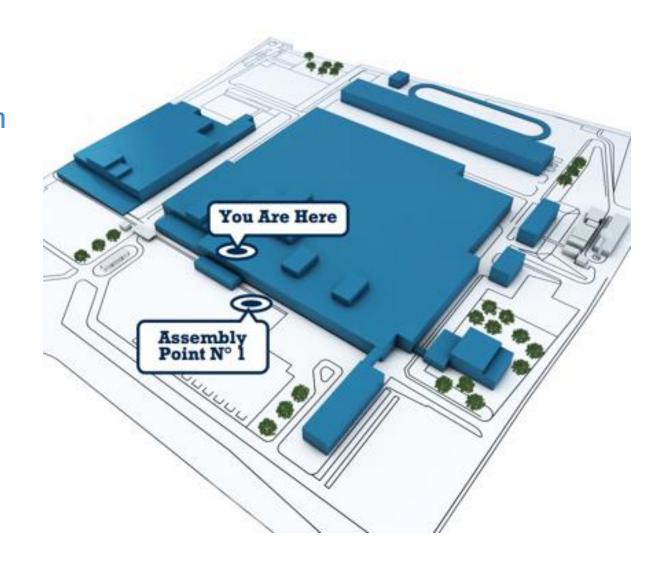


Safety Rules

In case of continuous alarm buzzer

In case of an emergency (continuous alarm buzzer) proceed to evacuation assembly point No 1

- Alarm sounded for second time and continues to sound
- Await instructions from your host or Fire Warden and do not use the lift
- Find the nearest exit and go to the assembly point as instructed below







Our products











Trucks

Buses

Firefighting Equipment

Civil Protection and Defence Vehicles











Construction Compact Line

Crawler Excavators

Engines and Transmissions

Tractors

Harvesting



Company Structure













































Key figures (31 Dec 2017) – US Dollars



1 company

12 brands **53** R&D Centers 66 plants 180

63,356

employees

6,000

individuals dedicated to innovation

9,629

active patents owned \$ 957

million invested in R&D

\$ **3.9**

million invested in training 5.8%

operating margin

\$ 27.4

billion revenues

\$ 9.4

billion total available liquidity

Note: reported figures are not the official consolidated data under US GAAP \$ since they have been translated in local currency for presentation purposes.



Key features



Uniquely
diversified across
products and
geographies, in
180 countries

Global leading
player in
agricultural
equipment segment

Strong position for growth in developing markets





Global #4 capital goods company, supported by continuous innovation and R&D

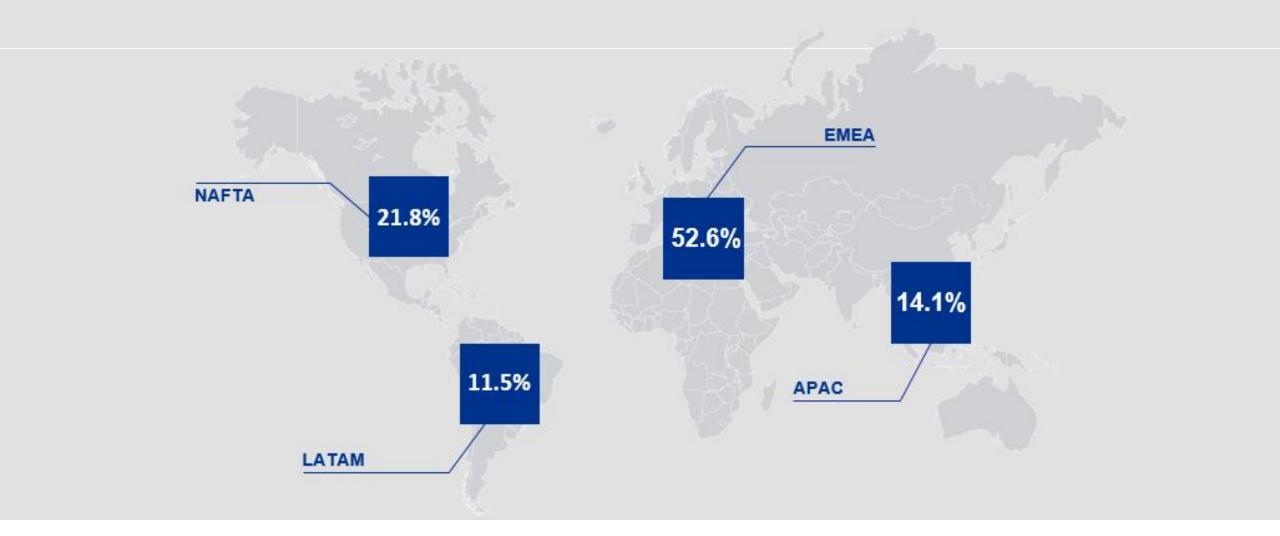
Leading powertrain technology with global scale in light-, mediumand heavy-duty diesel engines

Global player in manufacture of construction equipment and commercial vehicles



Group revenues by geography FY 2018¹





¹ Including financial services and after inter-company eliminations



Basildon Video



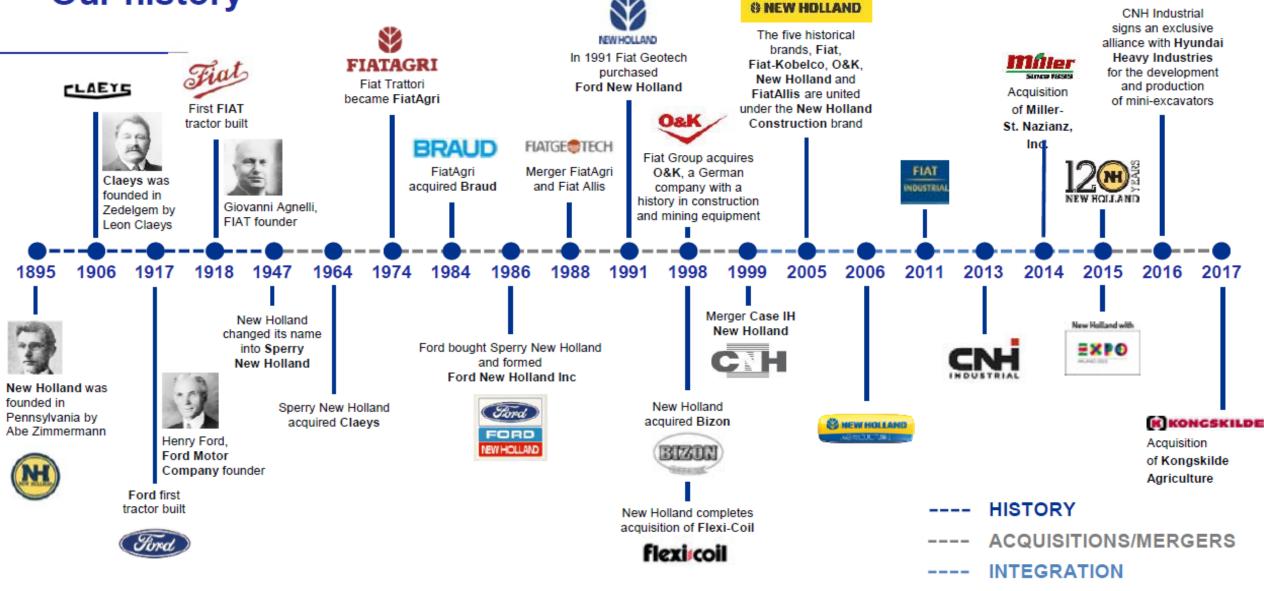
Tractor Production History

Over 100 years Building Tractors





Our history





Tractor Production History

Over 100 years Building Tractors











FORDSON

- Model F production 1917
- First tractor shipped from the USA





FIAT

- Prototype Fiat No 1 1917
- Fiat 702 production 1918











Over 100 years Building Tractors

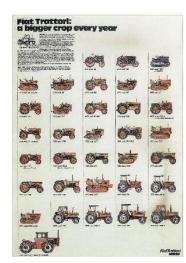
ITALY

- Production started in 1918 Corse Danta, Turin
 - Model 702 30hp
 - 1000 units per year
- Moved to Modena in 1932
 - Produced tractors up to 90 Series and Winner
 - Now a New Holland transmission and axle plant
- Jesi opened 1975
 - Produces T5, Utility and Speacility tractors
- Terracotta phased out in favour of New Holland blue



Corse Danta , Turin

l'utilitaria dei campi



La Piccola The Heritage



Modena



The Winner



Over 100 years Building Tractors

CORK, IRELAND

- Tractor Production 1919 1922, 1928 1945
- In 1928 Cork became Henry Ford's only tractor plant, exporting to USA
- Became the largest tractor plant in the world
- Produced cars, building the very last Model T Ford
- Ceased manufacturing cars in 1984

1930 Dealer advert

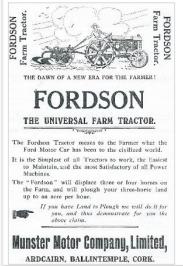
"The Fordson will displace three or four horses on the Farm, and will plough your three-horse land up to an acre per hour"



Production Line Cork



Fordson No1 ,The first Fordson Tractor manufactured in Cork, 3rd July 1919





Fordson Riverside Plant Cork



Over 100 years Building Tractors

DAGENHAM, UNITED KINGDOM

- Tractor Production 1932 1964
- During the WW2 136,000 Model N tractors were built
- Production in 1963 was 83,182 units, 75% exported to 101 countries
- Production was at capacity and needed to increase
- Ford decided to restructure tractor production, leaving Dagenham to focus on car production
- Final volume of tractors produced at Dagenham was 1,159,365 units



Dagenham Production Line, 1952



2.5 Millionth Fordson 1957



London Docks, 1960





Over 100 years Building Tractors

BASILDON, UNITED KINGDOM

- Production 1964 Current
- Ford tractor production focused on Basildon, Antwerp and Detroit
- Component manufacturing was shared and shipped around the 3 plants
 - Basildon: Engines and 3 point lift
 - Antwerp: Transmissions and rear axles
- Upon opening Basildon chosen as the new centre for worldwide production

Production Facts

- 3.1 million engines (production ceased 2008)
- 1.7million tractors produced



Basildon Plant 1965



Administration Building



Storage pad



Lorry Park



The 60's

Rolling Out Mechanisation

1964

Basildon Production begins

37 hp - 65 hp

2000, 3000, 4000, 5000 Series (6X)

1966 5000 £1,066 Select-O-Speed £165 Power Steering £50

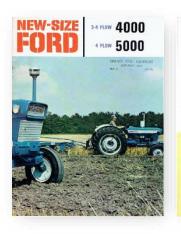


1968

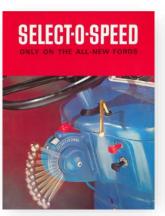
Up-rated 1000 Series (6Y)

More horsepower, more hydraulic capacity



















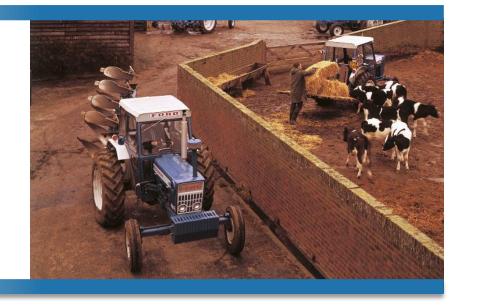
The 70's

Turbo Power & Dual Power

1971

7000 Worlds first turbo-charged production Tractor 1974 7000 £3,426

Dual Power

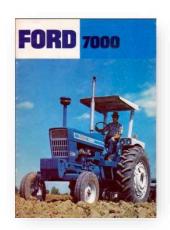


1975

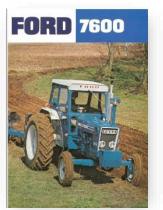
2600 - 7600 Range Up-rated 1000 Series

1977 8700 £12,143

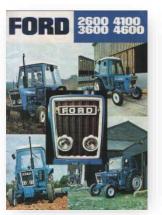


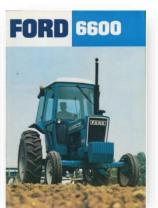


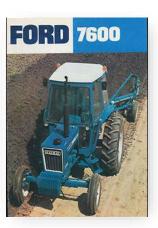














The 80's

A Decade of Series 10

1982

Series 10 3610 – 8210 8210 £17,756

Synchroshift Rubik's Cube'

1986
Ford New Holland created



1986

Series 10

Force II

8210 £27,294

1989

Generation III

















The 90's

New Series, New Company

1990

Series 30 3930-5030

1991

Series 40 5640 - 8340 PowerStar engine 1992 9340 £41,446

1993

New Holland company name



1996

M/60 Series

World tractor

Ford & FiatAgri Branded

100 – 160 hp

1998

TS Series

80 -100 hp

1999 8560 £50,572

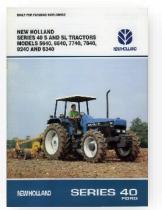




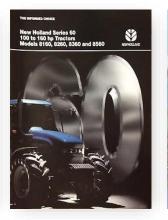


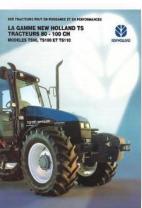














The 00's

Power and Emissions

2000

Series TM 115 - 160 Hp Cab & axle suspension, full powershift

2002

Series TM Upgrade 120 -190 (LWB) Power boost TM190 £56,402



2003

Series TS-A

100 - 136 Hp

Horizon cab

2007

Series 7000

165 - 220 Hp

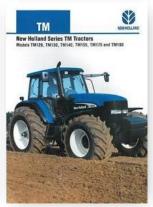
2009

Auto Command CVT

7070 £104,400



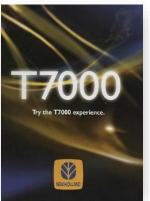


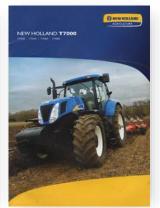
















The 10's

The Advance of Technology

2011

SCR engine technology

T7 SWB

120 – 165 Hp

SWB Auto Command

T7 LWB

165 – 230 Hp

T7.270 £125,734

2013

T6 Auto Command



2014

50 Years of Basildon

2015

T7 Heavy Duty

290 and 315 Hp **Basildon Largest**

T7.315 £

2017

T6 Dynamic Command















Model	Rated hp	Wheelbase mm	Weight kg
T7.230	180	2884	8140
T7.245	200	2884	8140
T7.260	220	2884	8140
T7.270	240	2884	8140



t					
	Model	Rated hp	Wheelbase mm	Weight kg	
	T7.290	271	2995	10,500	
	T7.315	300	2995	10,500	









Basildon Fact File

Then and Now











THE SITE

- Area 40 ha
- Personnel 4000
- Building 12.65 ha

THE PLANT

- Monorail 2 km
- Incoming tonnage 800 per day
- Forklift trucks 31

THE PRODUCTION

- Models 4
- Power range 37 to 65 hp
- Components Engines, front axles, hydraulic lift

THE CONSUMABLES

- Paint 1800 I per day
- Oil 37,000 l per day
- Boiler fuel 4000 I oil per day
- Electricity 20,000 KVA (max)
- Water 2.7m l per day





- Area 40 ha
- Personnel 585
- Building 12.65 ha
- Iveco 176

THE PLANT

- Monorail 2 km
- Incoming tonnage 1,100 per day
- Forklift trucks 25
- Auto Guided Vehicles 21

THE PRODUCTION

- Models 18
- Power range 100 to 315 hp
- Components Sub assembly of armrests, hoods, roofs

THE CONSUMABLES

- Paint 450 l per day
- Air conditioning fluid 200 kg per day
- Oil 1000 l per day
 - Boiler fuel 9700 m³ gas per day
- Electricity 46,500 kWh per day
- Water 1.4.m I per day











Basildon Tractors Today

Range Overview











RANGE

120 to 180 hp

7 models



Electro Command 16x16, 17x16 - 4 speed PS Dynamic Command 24x24 – 8 speed PS Auto Command CVT

📂 S, Classic, SideWinder II

CUSTOMER REQUIREMENTS

- Versatility
- Wide specification choice
- Front loader option
- Manoeuvrability



STANDARD WHEEL BASE



140 to 225 hp

5 models



Range command 18x6, 19x6 - 6 speed PS Power Command 18x6, 19x6 - Full PS Auto Command CVT



S, Classic, SideWinder II

CUSTOMER REQUIREMENTS

- High power to weight ratio
- Comfort and visibility
- Choice of technology
- Manoeuvrability











Basildon Tractors Today

Range Overview





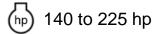




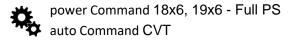


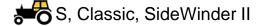


LONG WHEEL BASE



6 models

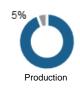




CUSTOMER REQUIREMENTS

- Comfort, road and field
- High power in compact dimensions
- Focus on ownership cost
- Increased Automation





3 models

blue power









CUSTOMER REQUIREMENTS

HEAVY DUTY

- High output whatever the task
 - Draft, haulage and PTO
- High level of Comfort

(hp) 250 to 315 hp

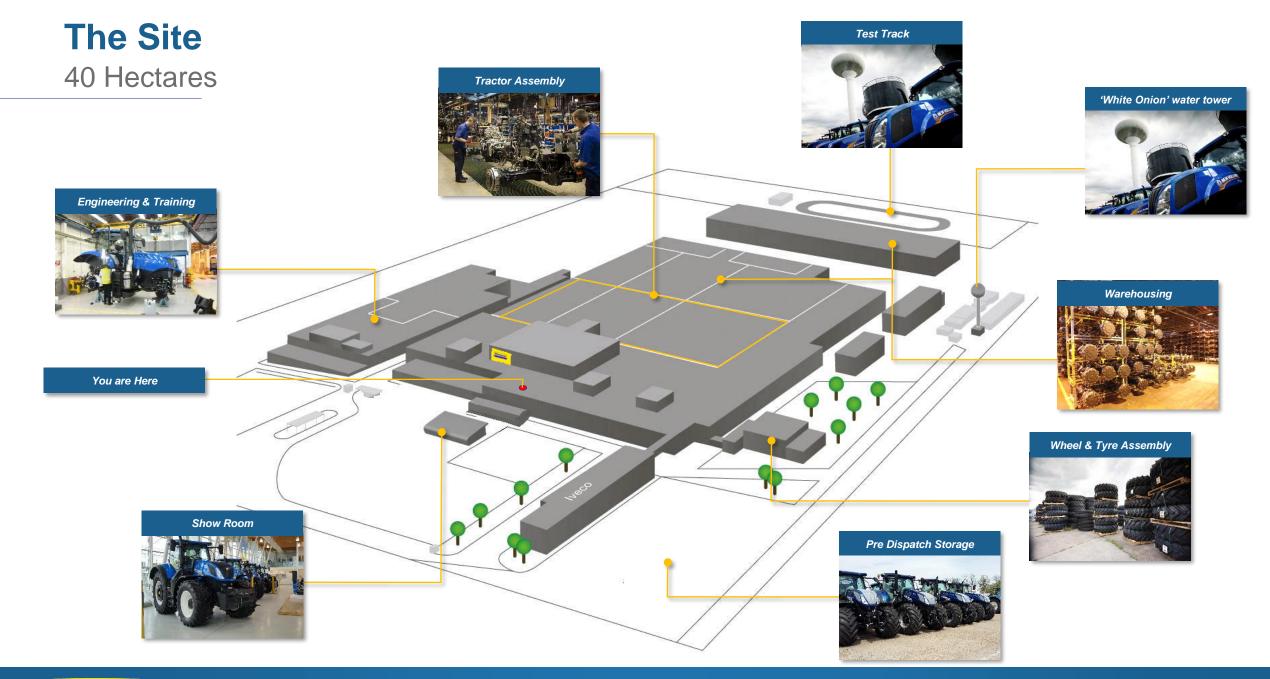
auto Command CVT

SideWinder II

- Focus on ownership cost
- Increasing need for PLM and automation features



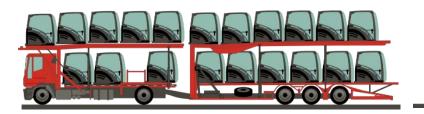




Supply Chain

Our Components from Our Plants

- Basildon has always been supplied daily from sister New Holland Plants
 - Antwerp Transmissions
 - Croix Cabs
 - Modena Transmissions and front axles
 - Turin Engines
- Logistical planning ensure that the key components arrive simultaneously for each individual tractor
- Components ordered with sister plants 6 weeks prior to tractor production
- Efficient haulage network has been created, eliminating empty returning lorries



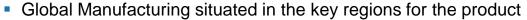


Cabs

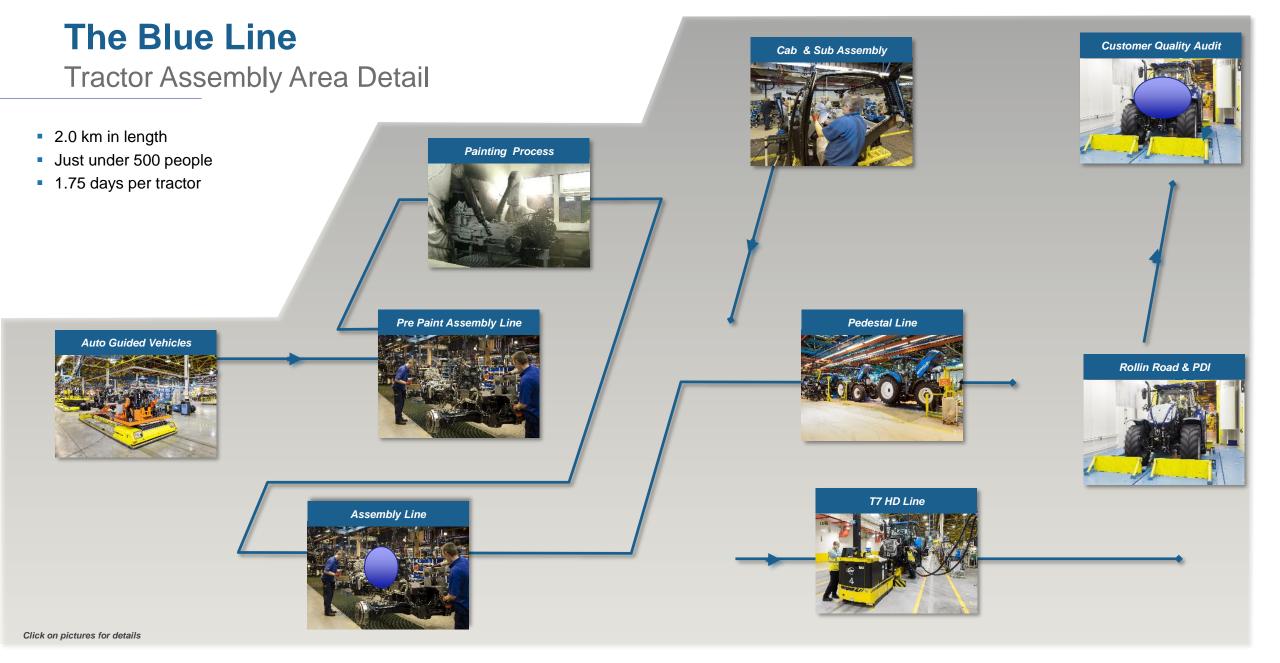
Engines

Modena











Basildon Global Footprint

Tractor Exports





Health & safety

- Always follow your tour guide and keep within the yellow lines
- Be cautious of on-site traffic
- If the fire alarm should ring, follow your tour guide quickly and safely to the exit
- Take a visitor jacket
- Safety Glasses are mandatory
- There is:
- No photography
- No mobile
- No video
- No smoking
- No food or drinks





Enjoy your plant tour!



Remember to follow us on our socials!

Facebook: NHAgriUKandROI
Twitter: NHAG_UKandROI
Instagram: NewHollandAg_UKROI









